

Old School Value		The 2009 Forbes Best Small 200 Companies Revisited. Click here for original article with valuations.														
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Ticker	% Price Change	Price in 2009	Current Price	2009 Price	Added Price	Diff %	Low Value	Mid Value	High Value	Low Sale%	Mid Sale%	Price	Biz	(1,2,3)	Personal Notes	
x ORN	-3.38%	\$18.19	\$5.71	0.31											3	inconsistent FCF
																very good financials. All margins consistent for 10 years. But what is the growth driver? No moat business. Looks fairly priced at this level. Good CROIC, ROA, ROE.
BRLI	0.08%	\$39.80	\$12.77	0.32			\$14.00	\$19.00	\$22.00	8.8%	32.8%				3	small medical device company. FCF shows history of losses. Immediate pass.
x BVX	4.65%	\$6.53	\$2.25	0.34												previous holding. Selling for less than book value. Company cannot make more than cost of capital to grow. Operations were flat but now it has produced losses. Big family ownership but the trend of the industry makes BAMM a value trap. Intrinsic value will come down to meet price.
x BAMM	-7.84%	\$6.72	\$2.35	0.35	\$2.60	-9.6%									3	F/F profit education company. Much the same as CPLA, STRA. Margins are fairly more stable than the others. Is TTM figure reliable or will it be affected even more? Past 2 yr CROIC above 15%. Doesn't look sustainable based on history.
x LINC	-3.42%	\$20.98	\$7.35	0.35	\$8.57	-14.2%	\$17.00	\$22.55	\$28.00	56.8%	67.4%				3	retailer of urban fashion. Pretty sure there are better competitors as investments
x CTRN	0.00%	\$28.39	\$10.40	0.37	\$10.30	1.0%										Recently hit by Obama healthcare, good FCF, reduced debt in past 2 years. Very strong recent 5 year growth.
x AFAM	-1.50%	\$37.67	\$14.43	0.38	\$18.86	-23.5%	\$36.36	\$42.26	\$49.51	60.3%	65.9%				3	short history. BIG drop in margins. Strong balance sheet though (how was the balance sheet financed? Equity dilution?) Very low CROIC. Not worth it.
x ERII	0.00%	\$6.35	\$2.50	0.39												good FCF, increasing CROIC in the past year and operations all around. Company looks to have turned around since 2009. Current price is close to no growth value. Can the company earn better returns than the cost of capital? P/FCF is 6.7 which is cheap.
DGIT	-4.86%	\$34.44	\$13.69	0.40	\$20.16		-32.1%	\$28.00	\$30.00	\$44.00	51.1%	54.4%			2	
																dependent on favorable budgets from government for education sector. Is CPLA one of those affected?
x CPLA	-1.28%	\$81.62	\$33.09	0.41	\$32.00	3.4%	\$54.37	\$65.49	\$70.00	39.1%	49.5%				3	Buying back stock, no LT debt, strong balance sheet, increasing FCF without much divergence from owner earnings is good signs. EPV = 2x Repr. Moat. Check the moat checklist.
LHCG	-4.19%	\$32.51	\$13.71	0.42											2	home healthcare company. Like AFAM. Good numbers but dependent on government whims. NCI, Inc. (NCI) is a provider of information technology (IT), engineering, logistics, and professional services and solutions to Federal Government agencies. Stay away from anything that is too connected to government. Their spending is based on budget. Decreasing margins, big jump in TTM debt.
x NCIT	-4.32%	\$26.83	\$11.53	0.43											3	Much like CPLA has fallen ALOT since 2009 when it looked way overvalued. How much of STRA's is dependent on government funding? Cash converting MACHINE. >30% CROIC. Moat of EPV/Repr = 10030 - 3
x STRA	-0.07%	\$217.13	\$96.12	0.44	\$87.82	9.5%	\$90.00	\$100.00	\$127.00	0.0%	3.9%				3	Purchasing = VERY strong balance sheet but latest year seeing difficult results: buying back a lot of shares and paying 5% dividend. Margins decreasing for 4 years and will be 5th year of decline = eroding moat. EBIT will likely be 12% classified as financial company.
x PETS	-2.13%	\$19.66	\$9.18	0.47	\$10.00	-8.2%	\$8.99	\$11.25	\$13.52	0.0%	18.4%				3	Gross margins have been consistent but net margins in decline as well as FCF. No moat biz and a discretionary item. Could be a tumbaround company but not counting on it. If business keeps declining, fair value looks to be at about \$10.
x AACG	-3.05%	\$5.70	\$2.86	0.50											3	
x NTRI	2.74%	\$20.70	\$11.62	0.56												Excluded from Windows 8 caused 30-40% drop. Everything else is good. Management has a big stake, numbers are excellent, growth is slowing because of drops in PC sales, but other audio channels such as content boxes are available. Conservative estimates put DLB at the lower range of valuation at current prices. If windows 8 drop was overdone, fair price should be \$40.
x WVE	-2.92%	\$16.34	\$9.31	0.57												
DLB	-0.65%	\$53.12	\$30.50	0.57	\$31.89	-4.4%	\$32.04	\$40.00	\$50.00	4.8%	23.8%				2	issues debt and equity financing to get money. Thin margins in contracting and consulting business. MRQ shows big drop in cash as well. Nothing entirely impressive. Mediocre company.
x STRL	-3.72%	\$19.46	\$11.40	0.59											3	telecomm network company. high fixed capex, big increases in debt, big drop in margins. large acquisition leading to high intangibles or is it from spectrum holdings?
x SHEN	-3.07%	\$17.74	\$10.41	0.59											3	
x RICK	1.48%	\$12.77	\$7.53	0.59												
x ROCM	-1.04%	\$12.80	\$7.59	0.59											3	good revenue growth and margins but cant convert it down to bottom line. Tell tale of weak management and competitive pressures as expenses are high in order to make sales.
x DDE	1.40%	\$3.65	\$2.18	0.60											3	gambling company.
MED	-1.70%	\$22.34	\$13.85	0.62	\$17.14	-19.2%	\$14.00	\$15.50	\$21.00	1.1%	10.6%				2	Good margins for a distributor. Lots of SG&A involved with business. Verify they are viable. Margin trend has been increasing 2009 and up. Increasing share count. Big increases in cash. Very healthy. Shareholders equity increased 10 yrs. FCF +ve from 2008-2009. Looks like a great turnaround. Increase in DPO and inventory turnover. However, there is no moat.
x DRIV	-3.41%	\$26.51	\$16.44	0.62											3	I Went from average of 12% operating margin to 3.6%. Huge increase in LT debt. From \$8.8m to \$354m. Not much growth in shareholders equity since 2007. New acquisitions every year. Lots of intangibles.
x TESS	-2.92%	\$21.79	\$13.61	0.62											3	1-2% net margin. Razer thin. Margins currently at the low range. If it increases slightly valuation can go up but is difficult with the business model. Debt is constantly increasing. Doesn't decrease. Capital structure doesn't look very good.
x GMCR	4.85%	\$83.49	\$52.91	0.63	\$43.71	21.0%									3	Green mountain coffee roasters. Enough said.
x TKLC	-0.81%	\$16.95	\$10.99	0.65	\$11.00	-0.1%									3	NCAV makes up 50%. Intrinsic value doesn't rise. Asset play at best.
x IIVI	-4.31%	\$28.07	\$18.21	0.65											3	Doesnt look cheap in terms of metrics. P/FCF of 36, P/tangBV of 2.7 is not cheap. Margins are stable and look to be on the rise. Does work for government (?). According to spreadsheet, received a lot of income from "other cash flow". Need to see where this comes from in more detail. EPV = Repr. No moat.
UEIC	-0.57%	\$24.28	\$15.81	0.65	\$17.28	-8.5%	\$4.61	\$9.76	\$17.48	0.0%	0.0%				2	Interesting potential. No moat OEM business. Large increase in net receivables and inventory but looks like sales picked up. Need to look at detailed inventory. New short term debt with no LT debt could mean that they had a big order and needed financing to make the order. Gross margin of 31.5%. EBIT of 5.5%
x RENT	-2.32%	\$18.76	\$13.06	0.70											3	latest fiscal year shows increase in revenue and drop in COGS, but ended the year at a loss. Low moat business. Pass
x LL	-5.99%	\$22.57	\$15.85	0.70											3	lumber liquidators, specialty store. FCF losses. Owner earnings would be the better way to analyze. Cash flow from other is quite high. Inventory turnover and age of inventory keeps increasing.
x AP	-4.07%	\$25.77	\$18.17	0.71											3	Erratic cash flow with slowing sales. Low ROE and CROIC. Nothing impressive.
SUPX	-2.39%	\$25.65	\$18.35	0.72											2	No long term debt. Good margins for semiconductor equipment manufacturer. Constantly needs to update products to keep up to date with new processes. FCF matches owner earnings well which means the financial is very clean and easy to understand. 5yr metrics are worse than 10yr. Mostly likely due to rapid changes in industry. Difficult industry.
x IART	-2.15%	\$39.60	\$29.60	0.75	\$37.70	-21.5%									3	Medical device company with 10 years of positive FCF, stable margins. However balance sheet is not as good as other medical device competitors. Has been taking on more debt. ROIC and CROIC average of 10 years 9.6%. Not great but not bad. However based on the earnings power, company doesn't seem to have a moat. Looks like an average company that is fairly valued.
x RIMG	0.09%	\$15.00	\$11.25	0.75	\$11.00	2.3%									3	Burning CD's is a dying industry. I remember reading somewhere that management is not shareholder friendly. Selling below tangible book value but very healthy balance sheet. SG&A has increased 8 out of 9 years. Net income decreasing. FCF is also volatile. Not a stable business. ROE, ROA, ROIC, CROIC all in mid single digits now. Has declined a lot. Won't be able to pay back the opportunity cost.
x AIRT	-1.67%	\$10.89	\$8.25	0.76											3	Very cheap based on numbers. P/tangBV = 0.7 but no opportunity for growth. Largest company is fedex. Trading below NCAV. Value trap imo.
V NPK	-3.18%	\$117.69	\$90.81	0.77	\$89.78	1.1%									1	Accounting is very straight. Easy to understand. Business has greatly improved since 2006-2007. Getting towards higher operating efficiency. Did well even in recession and current year. Good margins. Large increase in receivables and inventory from 2006-2007 looks to have been solved now. Solvent with no short term or long term debt. Retained earnings and shareholders equity has increased for 10 straight years. Annual dividend of 8%?? Valuation looks excellent. Truck logistics company. Very erratic. Hard to value. Dependent on gas prices and economy.
x KNX	-1.92%	\$18.50	\$14.32	0.77											3	Pass. EPV > 2x Repr means there is a possibility of a moat, but the current price seems too high. F score of 7 shows that company is healthy. FCF past 5 yr averages drastically lower than past 10 yr avg but other ratios have increased by 1% or so. P/FCF is very high. Intrinsic value looks much lower. Pass
x HCSG	-2.97%	\$22.06	\$17.33	0.79	\$16.25	6.6%	\$6.80	\$9.80	\$13.70	0.0%	0.0%				3	Margins declined for 3 years. Due to recession, consulting business not good. Big drop on cash. Only \$0.4m left compared to \$49m in 2009. For consulting, liabilities makes up 47% of balance sheet. Days Payable Outstanding is 8. Very likely lead to liquidity issue.
x NCI	-2.64%	\$13.01	\$10.31	0.79											3	Cyclical business but profitable. Growth is limited but it looks like the business is solid. Good balance sheet, 5yr ROE 15.3% and 10yr ROE is 16.7%. EPV is > 2.5x Net repr value which suggests that a moat does exist. Hard to predict earnings or fcf because it is erratic but worth another look.
QLGC	-3.48%	\$17.82	\$14.15	0.79											2	Use their products at work. No moat engineering software. Easily replaceable. EPV suggests the same thing. Dependent on corporate spending. Efficiency increasing leading to highest margins achieved in its history. Growth is slow. Looks mediocre.
NATI	-3.99%	\$31.94	\$25.75	0.81											2	





V	HITT	-3.15%	\$40.25	\$50.36	1.25	\$53.80	-6.4%	\$50.00	\$57.00	\$63.00	0.0%	11.6%	2	1	Makes integrated circuits, modules and other RF parts. Excellent growth on the top and bottom line. FCF growth is most impressive. Huge margins considering the industry. Must have an excellent moat. Watch the receivable growth. Lots of cash, no debt, no intangibles. First small acquisition in 10 years. Amazingly good fundamentals. ROE at 20%, CROIC at 15%.	
x	TRCR	-1.08%	\$20.40	\$25.63	1.26	\$26.01	-1.5%					3	3		Medical transcription company. Improvements in operations but difficult to measure as the company is small and is seeing fast growth. Returns are a little above average. Intangibles make up 50% of assets.	
x	PRAA	-3.17%	\$54.26	\$68.36	1.26	\$73.00	-6.4%					3	3		Has increased FCF for past 10 years. Owner earnings also tracks FCF well. Thus company is consistent and predictable. Issues debt as it is a capex intensive business. Acquires and sells assets each year. Could be why FCF has increased each year. Zero ST debt. Paid off close to all LT debt. Receivables and inventory has tracked sales growth. Looks like a well run, predictable and consistent company. Slightly above average returns. Downside is not much cash.	
	HEI	-2.27%	\$44.63	\$56.36	1.26	\$58.91	-4.3%	\$40.00	\$60.00	\$80.00	0.0%	6.1%	2	2		Nathan's restaurant. Can't say dining is a recession proof business. People will cut back during recessions. However, it is a steady business as reflected in FCF. Last year gross margin is 39% but TTM is 37%. So a little more room for improvement. Net margins have dropped from high of 17% in 2009 to 7%. Balance sheet is strengthening with increasing liquid assets. Intangibles has been amortized to a steady \$1.4m on the books. Reduced from \$3.7m in 2007. No debt. Clean balance sheet. No clear warning signs on the cash flow statement as well. Very steady and easy accounting. ROE has dropped but CROIC has increased to 15%. Not cheap at 31x P/FCF.
	NATH	0.56%	\$14.94	\$18.99	1.27	\$19.00	-0.1%	\$21.00	\$27.00	\$30.00	9.6%	29.7%	2	2		Makes test equipment. Like Agilent. Very inconsistent company. Cursory glance indicates a bad company. Just pass.
x	QDEL	-2.06%	\$13.05	\$16.61	1.27	\$17.09	-2.8%					3	3		Sells products for infection prevention and control. Consistent FCF. Cash flow isn't affected by working capital. Issues a small amount of debt time to time but nothing alarming. Net receivables has jumped 44% in the last year so that has to be looked at closer. Average returns. In the 8% range.	
x	CMN	-2.50%	\$20.30	\$26.12	1.29	\$27.50	-5.0%		\$25.00			0.0%	3	3		Holding company of facilities for skilled nursing and rehab care services. Leant my lesson. Healthcare has far too much regulation and political risk. Immediate pass now.
x	ENSG	-0.08%	\$17.45	\$22.62	1.30	\$22.90	-1.2%					3	3		California pizza, bought out.	
	GPKI	0.00%	\$14.26	\$18.54	1.30							2			Outsourcing company seeing good growth over past 5 years. Until 2004, fundamentals were stagnant with stronger top line growth from 2004 onwards. Seeing much stronger organic BV growth. Dependent on economy though. Company is very well run. Superb returns on equity, ROIC, CROIC in the 21-22% range.	
	SYNT	-3.37%	\$33.94	\$44.13	1.30	\$47.42	-6.9%	\$41.00	\$49.00	\$54.00	0.0%	9.9%	2	2		Makes molecular diagnostics products. High profit but lots of expenses. Short term debt due with zero long term debt. A couple of big acquisitions so far. Buys back shares to offset dilution + options. FCF positive since going public 9 years ago. Average returns, with a weakening balance sheet.
x	GPRO	-1.01%	\$43.70	\$57.86	1.32	\$60.00	-3.6%	\$40.00	\$50.00	\$72.00	0.0%	0.0%	3	3		Air logistics. Financials are pretty good for a capex heavy company. However, it is still cyclical and difficult to predict. Balance sheet is great. No debt with plenty of assets. Share count has reduced over the years and acquisitions have been limited. 2010 was a abetter year after 2007-2009 declines. Not the best type of company, but management has done a good job. ROE, ROA,CROIC minus one off years are cool in the 12% range. Barely any growth though. Provides cloud-based value-added communication, messaging and data backup services to businesses. Has increased revenue every single year leading to very strong high margins. Shares outstanding is consistent. Clean and healthy balance sheet but quick ratio has dropped from 8 to 2 in the last year. No debt. Lots of acquisitions to grow. So far it looks like it has been working out but requires further investigation. 9 years of positive FCF. Very high returns on capital.
x	JCOM	-3.56%	\$21.13	\$28.18	1.33	\$29.00	-2.8%	\$32.00	\$39.00	\$43.00	11.9%	27.7%	2	2		Huge losses in FCF since 2006. Pass
x	BRY	-1.65%	\$29.43	\$39.40	1.34	\$43.10	-8.6%					3	3		Makes engineering simulation software. Low capex, has made some big acquisitions in the past 5 years. Debt is being reduced. Easily manageable. Compared to other SW companies I've seen, there are stronger ones with higher margins. Returns are average.	
x	ANSS	-0.17%	\$43.36	\$58.61	1.35	\$57.70	1.6%	\$47.00	\$55.00	\$61.00	0.0%	0.0%	2	3		Provider of range of water management and road infrastructure products and services. Small acquisitions and small sale of assets. Not as much capex as I thought, but FCF is still inconsistent. Little debt easily covered. Tends to have large increases in net receivables. Can't see anything outstanding about the company except for good returns on capital last year, but those numbers are also inconsistent.
x	LNN	-5.30%	\$39.15	\$53.07	1.36	\$59.00	-10.1%	\$55.00	\$60.00	\$80.00	3.5%	11.6%	2	3		Makes network access solutions for communications networks. The Company major product categories are Carrier Systems, Business Networking and Loop Access. Rock solid margins, 2010 and TTM seeing big increases in operating and net margin but some of it is due to cost reduction. 2010 saw a decrease of 62% is affected compared to 25% sales increase. Fixed asset decline and zero intangibles. No ST debt and LT debt is small and consistent. Recently acquired a small company. Purchased back shares at peak. Very good returns in the 15-20% range. Multiples are high. EPV is slightly higher than net rep value.
	ADTN	-2.98%	\$22.88	\$31.25	1.37	\$33.60	-7.0%	\$36.00	\$40.00	\$47.00	13.2%	21.9%	2	2		Sells avocados and other perishable commodities. Thin margin business dependent on too many variables. Difficult to predict business. Pass
x	CVGW	-1.17%	\$17.94	\$24.51	1.37	\$22.39	9.5%					3			Construction service team for high temp and pressure piping. Numbers look like most outsourced service companies. I.e. average with big cycles.	
x	TISI	-2.88%	\$18.25	\$24.97	1.37	\$25.00	-0.1%	\$17.00	\$20.00	\$25.00	0.0%	0.0%	2	3		Electrical equipment and components manufacturer. 2009 was the start of much higher margins. Turnaround? Company has high LT debt which doubled in 2011. Intangibles doubled in 2011. Looking at the cash flow statement, it was due to acquisition. The revenue from acquired company is making the company look better than it is. ROE and CROIC indicates that my theory is most likely correct.
x	AZZ	-2.91%	\$29.99	\$41.11	1.37	\$41.00	0.3%	\$50.00	\$54.00	\$62.00	17.8%	23.9%	2	3		Provides financial fundamental data and financial tools. Very profitable business. Huge margins. No debt, plenty of FCF. Latest ROE, ROIC, CROIC is ASTRONIMCAL at > 30%. If it ever comes down, buy buy buy. Definitely a moat.
V	FDS	-1.23%	\$65.31	\$90.05	1.38	\$98.25	-8.3%	\$86.00	\$105.00	\$119.00	0.0%	14.2%	2	1		Provides info processing solutions for banks. Excellent FCF. Consistent FCF growth for 10 years. Very impressive. Acquisitions were a part of it. Intangibles is very high making up 50% of assets. Software/services company so the returns are high. ROE and CROIC at 15%.
	JKHY	-2.17%	\$22.71	\$31.57	1.39	\$33.51	-5.8%	\$30.00	\$35.00	\$37.00	0.0%	9.8%	2	2		FCF and owner earnings in alignment and increasing since 2006. Looks like a turnaround. Regularly pays back debt without issuing shares. Capex has been slowly declining. Sign of company operating leanly? Tangible book values has grown for years. Balance sheet has improved since 2006 as well. Price went up in recent weeks.
	USLM	0.00%	\$37.95	\$53.35	1.41	\$53.30	0.1%					2			Test equipment supplier. Numbers are average but trading at very high multiples. 25x P/FCF, 4.5x tangible BV. Balance sheet isn't stellar, but at consistent levels. Horrible FCF growth. Don't see the value or find anything special about this one.	
x	MTSC	-2.89%	\$26.82	\$38.28	1.43	\$35.80	6.9%					3	3		Offshore drilling platform, hull and deck structure maker. Cyclical. High capex. Dependent on oil prices, regulations. Better to find a good driller instead. It will remove one extra variable.	
x	GIFI	-2.09%	\$18.56	\$26.72	1.44	\$29.25	-8.6%					3	3		Provider of microelectronics, and microwave components and assemblies for the wireless and space and defense electronic markets. Volatile FCF. Only strong FCF since 2009 but 2009 was the peak. Repurchases stock each year. Shares reduced. Went from 0 debt to a small amount of debt. Must be directly related to the acquisition and it is the acquisition that drove the FCF jump. Big increase in cash. Average returns.	
x	ANEN	-2.35%	\$12.12	\$17.49	1.44	\$18.40	-4.9%	\$16.00	\$17.50	\$19.70	0.0%	0.1%	2	3		Sells equipment to handle fluids. Pumps, mixers, sprays. Margins are strong but not recession resistant. Guess it's because the products are bought by small buyers such as contractors in stead of by bigger businesses. If this company is a good one, compare the % of R&D and ROE,CROIC to competition. If less R&D is required but returns are higher or same, it is better. Intangible growth is high. Recent large issuance of debt. Fapex is fairly high, but FCF is still very good. Owner earnings and FCF tend to track well together. Pre-recession, company was doing 20% ROE and 30% CROIC. Inventory turns has reduced to 4 compared to 7 about 5 years ago.
V	GGG	-1.79%	\$28.08	\$40.58	1.45	\$43.00	-5.6%	\$38.00	\$49.00	\$54.00	0.0%	17.2%	2	1		Never understood BWLD. Pure growth company. Cash flow is horrible. Even a balance sheet analysis doesn't support the stock price. In terms of earnings, probably worth around \$55 range.
x	BWLD	-2.89%	\$42.25	\$61.77	1.46	\$64.00	-3.5%		\$55.00			0.0%	3	3		Satellite and wireless communication company. Very high fixed capex requirements. Horrible type of company to invest in on a cash flow basis. Loses lots of money. Asset based valuation required. Highly leveraged company but the returns are embarrassingly low at 2-3%.
x	VSAT	-2.40%	\$30.14	\$44.38	1.47	\$44.50	-0.3%					3	3		Poets Coffee. Coffee stocks have gone parabolic over the past 2 years. Made money during recession. Buying back when stock price is rocketing up. Not a good way to use shareholder capital. Doesn't give confidence to management. More like they want to promote the stock. Returns aren't even on the impressive side. Around -12% returns.	
x	PEET	-1.61%	\$36.82	\$55.09	1.50	\$56.70	-2.8%					3	3		Info, marketing and analytics services to real estate industry. Inconsistent numbers. EPS, FCF, Net receivables. Lots of sale of assets. Horrible returns. Pass	
x	CSGP	-4.23%	\$40.06	\$60.03	1.50	\$62.33	-3.7%	\$30.00	\$32.00	\$34.00	0.0%	0.0%	3	3		Makes a diverse line of products dedicated to food and animal safety. FCF positive company. Cash comes from financing and they tend to spend for acquisitions and sale of assets. No debt, recent increases in cash. Increasing net receivables each year. Good margin consistency. ROE,ROA,ROIC,CROIC is around 10% mark so current multiples of 44x P/FCF, 8x tangBV 5x P/S is extremely high. 12% discount rate. 25% growth still not worth current price.
x	NEOG	-2.79%	\$23.24	\$35.57	1.53	\$38.70	-8.1%	\$16.00	\$20.00	\$28.00	0.0%	0.0%	3	3		

x	<b>FELE</b>	-3.37%	\$28.93	\$45.02	1.56	\$47.00	-4.2%									Makes groundwater and fuel pumping systems. Consistent gross margins. Variable cost model. Operating margin can be higher. Looks like it had trouble during the recession. Not much growth on the bottom line or in FCF. LT debt tripled in 2007 and has remained at this level. Not paying back debt as quickly. Yearly acquisitions.
x	<b>ZUMZ</b>	-1.52%	\$14.50	\$22.65	1.56	\$22.70	-0.2%	\$16.00	\$18.00	\$25.00	0.0%	0.0%	2	3	Hot growth retail stock loved by Wall Street. Balance sheet is healthy and ZUMZ is a good retailer but just not cheap.	
x	<b>TYL</b>	-2.53%	\$19.36	\$30.40	1.57	\$32.50	-6.5%	\$13.00	\$19.00	\$26.00	0.0%	0.0%	3	3	Provides payment processing to US and Australian commercial and government vehicle fleet industry. Would have thought that the business would be stable but it isn't. High capex, negative cash from operations. Not a great business even if the margins are strong. Big amount of short term debt coming due.	
x	<b>WXS</b>	-2.51%	\$30.52	\$48.15	1.58	\$50.80	-5.2%						3	3	Offshore marine services. Inconsistent cash flow. Leveraged with high working capital. Cyclical nature of the cycle. Nothing to raise interest.	
x	<b>GLF</b>	-3.41%	\$24.90	\$39.39	1.58	\$42.00	-6.2%						3	3	Makes industrial hardware, security products and metal products. Razor thin net margin. Inconsistent, cyclical. Very low returns. Pass.	
x	<b>EML</b>	-0.51%	\$12.25	\$19.55	1.60	\$19.58	-0.2%						3	3	Supports offshore oil and gas exploration rigs. Slowdown due to economic and gulf crisis. Leveraged and very low returns on capital. < 5%. Highly chance that it won't produce returns in excess of cost of capital.	
x	<b>HOS</b>	-1.47%	\$19.15	\$30.84	1.61	\$31.50	-2.1%	\$21.00	\$25.00	\$38.00	0.0%	0.0%	3	3	Open source operating system. Has been hitting highs consistently since 2009. Seeing strong growth on the top and bottom line. Gotten rid of all debt. Acquisitions fairly common. Capex is high for a software company. There is also a lot of R&D. However, don't think it is worth the current price. Mediocre ROE, ROA, ROIC, CROIC. All consistently less than 8%. Using discount rate of 9% with growth rates of 13%, 20% and 25%.	
x	<b>RHT</b>	-2.67%	\$29.18	\$47.73	1.64	\$50.00	-4.5%	\$30.00	\$42.00	\$54.00	0.0%	0.0%	3	3	Provides advanced technologies that enable wireless communications. Spiked big time on rumors of competing takeover bids but has since come back down to "reasonable" levels. Communication will continue to become more important. Fundamentals are all over the place so a valuation will have to be based on the intellectual property i.e. asset valuation. Reduction in share count, plenty of cash vs debt, very high returns on equity on good years (>20%) but horrible in bad years. Doesn't require much assets for the business, but difficult to get into. Has a moat as it can't be copied easily.	
x	<b>IDCC</b>	-5.93%	\$26.50	\$44.56	1.68	\$44.90	-0.8%	\$30.00	\$37.00	\$60.00	0.0%	0.0%	3	3	Cooking oil and bakery waste recycling and recovery solutions to the food industry. Full company description is in a dirty industry. EPV is much less than asset repro value however FCF is awesome. TTM FCF is triple the last year FCF. Need to verify. Margins have been increasing but shares are consistently diluted. There was a huge increase in liabilities last year, but half of it has been paid back.	
x	<b>RGLD</b>	-2.89%	\$44.00	\$74.22	1.69	\$76.70	-3.2%						3	3	Provides e-Government services that assists governments use the Internet. 100% recession proof. Huge growth during recession. Lucrative working for the government. Seeing as how government agencies require secure and up to date systems, more growth is likely. No debt, close to no intangibles. Decline in bv. Pays dividend. Good FCF. Latest fiscal returns on capital is >30%. How likely to persist? Market is expecting strong growth at current prices.	
x	<b>DAR</b>	-1.65%	\$8.10	\$13.68	1.69	\$13.90	-1.6%	\$9.00	\$14.00	\$18.00	0.0%	2.3%	3	3	Provider of e-Government services that assists governments use the Internet. 100% recession proof. Huge growth during recession. Lucrative working for the government. Seeing as how government agencies require secure and up to date systems, more growth is likely. No debt, close to no intangibles. Decline in bv. Pays dividend. Good FCF. Latest fiscal returns on capital is >30%. How likely to persist? Market is expecting strong growth at current prices.	
V	<b>EGOV</b>	-2.16%	\$7.47	\$12.70	1.70	\$13.00	-2.3%	\$5.00	\$7.40	\$10.00	0.0%	0.0%	3	1	Provides pricing and margin optimization software. Public history since 2005. Huge increase in SG&A in last fiscal year leading to loss. Looks to be a one time issue though. Balance sheet is very clean and simple. Operations went down with recession. Only slowly going back up.	
x	<b>PRO</b>	-3.42%	\$8.74	\$14.96	1.71	\$15.30	-2.2%	\$8.00	\$8.80	\$10.80	0.0%	0.0%	3	3	Science and engineering consulting firm. One of the better consulting companies. Healthy balance sheet with no debt. Conservative receivables growth with good margins. Returns on capital are good. In the 12-15% range.	
	<b>EXPO</b>	-3.11%	\$26.46	\$46.04	1.74	\$49.00	-6.0%	\$48.00	\$53.00	\$58.00	4.1%	13.1%	2	2	IT solutions and staffing company. Industry where margins are thin. Cyclical. Not good in current economic cycle. Operating margin and net margin has increased little by little. No debt, steady increase in bv. Cyclical business makes it difficult to analyze consistency in FCF. Low returns of < 10%.	
x	<b>CTGX</b>	-3.63%	\$7.38	\$13.01	1.76	\$12.40	4.9%	\$8.00	\$9.00	\$10.00	0.0%	0.0%	3	3	Cost containment, coordination of benefits and program integrity services for government and private healthcare payors and sponsors. FCF growth has been huge but if their major customers are Medicaid, how will politics affect their future growth. Flush with cash, and decent returns on capital. Growth in revenue, receivables, cash are all good quality. Multiples are all very high though. Huge amount of growth makes it difficult to predict for a small company.	
	<b>HMSY</b>	-0.87%	\$16.07	\$28.50	1.77	\$29.00	-1.7%		\$24.00			0.0%	3	2	Distributes bulk chemicals and blends, manufactures and distributes specialty chemicals. Looks like a one off good year in 2009, 2008 and 2011 looks more like a normal year. Fairly low FCF/sales but FCF has been consistently positive. Earnings power is greater than the net repro value. Business model is interesting though. Learn more about the company.	
	<b>HWKN</b>	-5.03%	\$20.33	\$36.07	1.77	\$38.20	-5.6%	\$13.00	\$19.60	\$25.00	0.0%	0.0%	3	2	Incorporated in 1967, makes specialty performance ingredients and products for the food, nutritional, feed, pharmaceutical and medical sterilization industries. Boring niche industry. EPV is more than 2x greater than net repro cost. Looks like margins have normalized. Good balance sheet. Good cash flow statement with good FCF. Very good returns on capital. From the numbers it looks like a very high quality company. A lot of growth expectation in current stock price. 20% growth at 9% discount rate with \$35m FCF.	
V	<b>BCPC</b>	-2.86%	\$21.80	\$38.76	1.78	\$39.90	-2.9%	\$27.40	\$30.00	\$39.00	0.0%	0.0%	3	1	Enterprise data integration and data quality software. Fantastic margins, top line growth every year. SG&A is too high for my liking. Check whether it really is related to the company, or for compensation. Company has only been performing well since 2005. Intangible asset growth is too fast. Share count goes up and repurchases are made despite stock price. Probably to offset options. Was expecting better returns on capital. On the border line of good and average.	
	<b>INFA</b>	-2.86%	\$25.27	\$45.52	1.80	\$47.70	-4.6%	\$33.00	\$36.00	\$48.50	0.0%	0.0%	2	2	Operates short line and regional freight railroads and provides railcar switching services. Not sure how to value railroads. Bad FCF, high fixed cost, high expenses, acquisitions. Reproduction value is too high, but earnings power isn't very good.	
x	<b>GWR</b>	-2.70%	\$31.69	\$57.40	1.81	\$58.50	-1.9%						3	3	Steel processing, pipe manufacturing and processing, and steel and pipe distribution. Took a huge hit in 2010 but margins are back to 2009 levels. Does not perform well in a recession. Built up a lot of receivables in 2010. FCF is lackluster. Multiples are in "value" range though. 7x P/FCF, 1.2x BV.	
x	<b>FRD</b>	-0.58%	\$5.60	\$10.21	1.82	\$10.70	-4.6%	\$10.60	\$11.88	\$12.90	3.7%	14.1%	2	3	Independent oil and gas company. Negative FCF, high capex, average returns on capital, average balance sheet. Average company.	
x	<b>GEOI</b>	-3.29%	\$13.49	\$24.68	1.83	\$27.00	-8.6%						3	3	Networks, data storage, servers optimization. Fast growing company. Hot growth stock. Gross margins of 80%. Net margins continue to increase. Accounting looks good. Doesn't look like the company is growing by measuring around with earnings quality. No Debt, lots of cash, intangible assets is reasonable and hasn't increased for 4 years. What are the numbers under "sale of assets"? Buying back shares at the peak. Expecting better ROE and CROIC looking at the margins but avg 5 yr is 11%. 11% discount rate, 30% growth @ \$200m FCF gives \$123 value at the highest.	
x	<b>FFIV</b>	-3.26%	\$54.68	\$102.73	1.88	\$113.00	-9.1%	\$74.00	\$95.00	\$123.00	0.0%	0.0%	3	3	Industrial manufacturer. Positive FCF for 10 years, no debt, no stock issuance, very small acquisitions (if you can call it that), plenty of cash, healthy balance sheet. Very low SG&A. Wonderful. Currently at its peak in margins. Stock price has gone up a lot to reflect the strong business. Industrial manufacturer with ROE, CROIC in 25% range since 2005? Definitely can continue to grow.	
V	<b>RAVN</b>	-4.27%	\$30.84	\$58.01	1.88	\$61.20	-5.2%	\$38.00	\$45.00	\$52.00	0.0%	0.0%	2	1	Sells cooking equipment in industrial kitchens. Company has always performed well but mostly it is from acquisitions. So far, all the acquisitions seem to be working. Margins are still high and consistent. Increases in LT debt, big increases in intangibles from all the acquisitions. Returns on equity are still high but slowing down. Could be catching up with them. EPV shows net repro to be double EPV. Could be a result of all the acquisitions not adding as much as it should be to earnings power.	
x	<b>MIDD</b>	-3.09%	\$46.04	\$87.15	1.89	\$89.00	-2.1%	\$67.00	\$75.00	\$108.00	0.0%	0.0%	3	3	A sporting goods store business that has managed to grow revenues in recession. Margins have increased, and at all time highs. Conservative inventory growth and receivables. Looks like the company manages its working capital extremely well. No intangibles, debt is close to 0. 5yr ROE, ROA, CROIC is 20% range.	
V	<b>HIBB</b>	2.54%	\$22.75	\$44.40	1.95	\$43.00	3.3%	\$37.00	\$39.00	\$46.00	0.0%	0.0%	2	1	Better-than-peer company. Only 1 year of FCF loss due to acquisition. Good FCF growth, recession proof. Very healthy, easy to understand. Net margin is increasing. At all time peaks. Last year produced the best returns on capital in its history at 30% where on average it is in the 17% range. There is a competitive advantage somewhere.	
	<b>SAM</b>	-1.89%	\$47.38	\$94.00	1.98	\$96.90	-3.0%	\$91.00	\$107.50	\$120.00	0.0%	12.6%	2	2	Cloud service for hosting, email. I use them myself. Mammoth growth and continuing. Just hard to predict with such fast growth and the financial statements reflect that but returns on capital aren't quite as high as expected.	
x	<b>RAX</b>	-3.65%	\$19.65	\$39.56	2.01	\$41.00	-3.5%						3	3	Creates labels for packages. Not the most consistent but company is turning back around. Receivables and inventory growth is much too high. Looks like the company is too aggressive. Evidenced by issuance of debt the past 5 years. Returns on equity are below the average threshold of 8%.	
x	<b>LABL</b>	-1.38%	\$12.44	\$25.07	2.02	\$25.40	-1.3%	\$23.00	\$28.00	\$32.00	0.0%	10.5%	2	3		

x	<b>ABCO</b>	<b>-1.02%</b>	\$32.69	\$68.11	2.08	\$68.80	<b>-1.0%</b>						3	3	Provides web based intelligence, management and advisory services to the health care and education industries. Revenue growth is impressive outside of recessionary environment but margin is slowly declining. SG&A has gone up a lot. Receivables growth is too much. Pass.
x	<b>LXU</b>	<b>-6.68%</b>	\$14.45	\$30.85	2.13	\$30.85	<b>0.0%</b>						3	3	Software, and consulting services, spill prevention, containment and geotechnical monitoring. Balance sheet is healthy except for the receivables growth. Looks like company is making sales without collecting or giving generous terms in difficult periods. High working capital. Pays dividend but FCF can't cover it so they need to sell assets to build up cash position.
x	<b>CRR</b>	<b>-2.64%</b>	\$64.02	\$140.96	2.20	\$141.17	<b>-0.1%</b>						3	3	BJ restaurants. High working capital, negative FCF are the main drawbacks. For the same quantitative data, better companies out there.
x	<b>BJRI</b>	<b>-2.54%</b>	\$20.94	\$46.44	2.22	\$46.55	<b>-0.2%</b>						3	3	Distributing maintenance, repair and operating (MRO) products, equipment and service to industrial customers. Earnings power lower than repo cost. Only recently FCF positive but still inconsistent. Not much cash required. However debt has to be issued and repaid each year.
x	<b>DXPE</b>	<b>-5.41%</b>	\$11.94	\$26.91	2.25	\$28.45	<b>-5.4%</b>	\$15.00	\$29.80		0.0%	9.7%	3	3	Not an option as it's not in the oil/gas space.
V	<b>DORM</b>	<b>-0.81%</b>	\$16.34	\$37.73	2.31	\$38.00	<b>-0.7%</b>	\$19.00	\$26.00	\$30.00	0.0%	0.0%	3	1	Supplier of automotive replacement parts. Another recession proof biz. Solid margins, with plenty of cash, no debt, good inventory management, growing BV, no change in intangibles. Very good company. Disappointment in CROIC. Much lower than ROE and ROIC because a certain amount of working capital is required for the business to run.
x	<b>LQDT</b>	<b>-3.55%</b>	\$12.70	\$30.70	2.42	\$30.70	<b>0.0%</b>						3	3	Air medical emergency transport services. Inconsistent fundamentals. High working capital. Inconsistent FCF. ROE is high in the 18% range, but CROIC is negative most of the time. Not good. Cash flow valuations are impossible. Earnings valuation possible, but if cash flow is terrible, it doesn't show the whole picture of the company. EPV confirms this with low EPV and high repo value. Easy pass.
x	<b>AIRM</b>	<b>-0.91%</b>	\$29.14	\$78.49	2.69	\$78.35	<b>0.2%</b>		\$71.78				0.0%	3	Makes middleware and infrastructure software. Big margins as expected. Has reduced a lot of shares, good solid organic growth. Easily manageable debt. Lots of expensive acquisitions. Bought back a lot of the shares high prices + lots of acquisitions is a worry of whether they are good stewards of shareholder capital. FCF is still very positive, but coming from the acquisitions. Returns on equity is not as high as some other SW companies.
x	<b>TIBX</b>	<b>-0.97%</b>	\$9.59	\$27.47	2.86	\$27.30	<b>0.6%</b>	\$14.00	\$16.00	\$22.00	0.0%	0.0%	3	3	Sells marine and heavy duty off-highway power transmission equipment. Margins jumped by huge amounts from 2010. Margins look to be slightly above the normalized threshold. FCF is very lumpy. Not the best company so it's difficult to judge why the stock price went up so much without reading about business developments.
	<b>ATRO</b>	<b>-0.15%</b>	\$8.40	\$34.03	4.05	\$34.03	<b>0.0%</b>	\$18.00	\$22.00	\$26.50	0.0%	0.0%	3	2	Supplier of products to the aerospace and defense industries. Stock price has been astronomical. Growth has slowed down to normal rates after recession and business operations have improved. Margins are at highs. SG&A has been reduced the past 3 years. Dilution and a good size of debt due to one acquisition. Interest payments have gone up. Cash flows difficult to measure. Very inconsistent. Business is recession proof though. Top line growth even during recession. Aerospace and defense industry is too depended on government budget.